Strategic Plan for the Mt. View Sanitary District



Martinez, California • Founded 1923

Governing Board of Directors

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Introduction

The Mt. View Sanitary District (District) has used planning as a formula for success for over 85 years. The District has been exemplary in managing its core mission while enjoying excellent relationships with both rate-payers and regulators. The District is widely recognized for its innovation, solid planning, environmental consciousness, and prudent financial management. It is in this spirit of management excellence that the District created a proactive and deliberate strategic plan to guide it into the future.

A strategic planning effort seeks to serve as a framework for decision making in the moderate term (0 to 15 years). It provides a strategic basis for detailed planning. As a top level planning document, a strategic plan begins by dovetailing with current activities, details actions and activities to support objectives in the 1-to-15 year timeframe, and projects by establishing clear connections with a long-term infrastructure plan. It seeks to create a clear, schedule-loaded roadmap of actions and activities into the future in five-year increments. A strategic plan should be visionary, conceptual, and directional in nature. It should identify and forecast areas where attention is now or will be needed, followed by realistic, attainable goals for future actions. A strategic plan also seeks to ensure that actions will be taken in the proper sequence and at the appropriate time to protect the District. These plans often take the form of actions to be conducted annually, or of planning efforts to be performed in the future to identify specific key need areas.

This plan, as a top-level document, looks into the future and, given the mission of the District, identifies actions, activities, and planning efforts needed for continued success in operations and management. It works to build on strengths, address weaknesses, utilize opportunities, and avoid threats.

The following assumptions have been made in conducting this planning effort:

- Collection, treatment, and discharge regulations are likely to evolve over time
 and the District must be proactive and flexible enough to spot and respond to
 these changes and to be able to continue to meet all permit requirements.
- Associations with partner agencies and stakeholders are valuable, yet can change.
- Technology can present unanticipated process-related opportunities.
- Certain environmentally related changes and challenges can significantly affect
 District operations.
- The management of all District Assets (Finances, People, and Facilities) is important to the District.
- Changes in Federal, State and local laws and land use policies can have significant effects on District operations and opportunities.
- Any employee of the District can leave the organization at any time.
- The District will continue to provide a greater scope of services and will seek grant funding opportunities for these services (education programs, marsh programs, providing wild life habitat)
- The District will reinforce pools of qualified personnel by partnering regionally and locally.
- Demand for and cost to provide environmental education will continue to increase.
- The District will maintain competitive user rates
- The District will continue to Identify and Capitalize on Available Opportunities

Attempts have been made herein to anticipate, prepare, and position the District for these and other potential assumptions. The plan is organized so that specific strategic actions are derived from the overall mission of the District. Strategic goals are actions and activities that serve to assure that elements are well-planned and forecasted for resource identification and allocation in the future.

As a matter of strategic plan maintenance, the plan will be internally reviewed annually, with updates of the plan being conducted at least every five years. Staff and Board will conduct plan reviews with revised, well-documented, and updated strategic goals.

Process



Beginning in 2003, the Board of Directors initiated strategic planning by engaging a facilitating consultant to coordinate the strategic planning process. A final strategic plan was produced that has guided the District for the last 6 years. The plan was updated in 2008. For this 2011 revision, District Management used a different process that incorporated four independent planning sessions to brainstorm the District's Strengths, Weaknesses, Opportunities and Threats (SWOT). The first level

SWOT analysis consisted of the District's Focus group (District Manager, Assistant District Manager, District Engineer and District Counsel). The second level SWOT consisted of the District's Management Team (District Manager, Assistant District Manager, District SSMP/Maintenance Coordinator, District Chemist, District Biologist, and District Office Administrator/Board Secretary). A third level of SWOT analysis occurred with all District staff in attendance. Finally, the Board of Directors participated in a SWOT analysis at a Special Meeting of the Board of Directors. All of the issues generated in these sessions were consolidated and prioritized and preliminary goals were developed to address each issue. The resulting preliminary goals were presented to the Board of Directors for consideration for further development and inclusion in this Revised Strategic Plan.

STATEMENT RE: MISSION, VISION, VALUE items.

These pieces, when linked, create the strategic plan. The process culminates with the development of this report. Strategic plan maintenance is also included where the current and future Boards and staff may continue the strategic planning process.

MISSION Statement of the Mt. View Sanitary District

To protect the public health and environment by providing high value, quality wastewater collection, treatment, reclamation and related service programs.

Vision Statement

A Vision Statement is a Board crafted and adopted statement of the ideal future condition. It asks the Board to project what it would like to say about the District at the term of the strategic plan, in this case 5 years. It outlines, at the highest level, the key changes that must be achieved by the Strategic Plan. The Vision Statement is adopted by the Board of Directors. The Vision creates and drives strategy and tactics identified elsewhere in the Strategic Plan. The bullets below represent those conditions that the Board would like to achieve in that timeframe, thus their collective VISION.

VISION Statement of the Mt. View Sanitary District

- Maintain regulatory compliance.
- Proactively manage infrastructure while continuing our commitment to protect the public health and environment.
- Provide high values by managing long-term costs to protect future affordability.
- Enhance our customer service, public education, information, and outreach.
- Enhance the use of solid waste.
- Assure an adaptable organization by sustaining a well performing, highly qualified, team-based, versatile, motivated, innovative, and responsive workforce.

Core Values

Adopted by the Board of Directors, core values express to what the Board of Directors is fiercely dedicated. They shape the District's conduct and project the culture and belief within which it will fulfill the Mission. These values serve as reference points and are used every time decisions are made as a District. The Core Values are reviewed annually but are intended to remain relatively constant over the long term.

CORE VALUES of the Mt. View Sanitary District

- Quality customer service and high value to our rate payers
- Infrastructure health
- Financially responsible stewardship
- Protection and enhancement of the environment
- Meeting or exceeding all regulatory requirements
- Efficient and progressive techniques, equipment, and methodologies
- Public involvement and environmental education
- Employee welfare

Strategic Elements and Goals

The strategic elements of this plan represent the areas of District operations, planning, and management that must be carefully and thoroughly covered and projected in order to ensure the best possible readiness for the future. Strategic elements are supported by the District's philosophical approach through linkage to the core values and mission statement of the District. They are linked to action in the form of strategic goals that serve to implement the plan in the future.

Linkages – the following graphic shows how Strategic Goals and resultant actions are linked back to the Core Values and Mission of the District.

MISSION STATEMENT →

VISION STATEMENT →

CORE VALUES →

STRATEGIC ELEMENTS →

STRATEGIC GOALS →

ACTIONS AND PROJECTS

1.0 Work with Partner Agencies and Professional Organizations

Element Objective: Partnering with local agencies has been and remains one of the most important pieces of strategy for the District. This is true because the District relies on cooperation with its peer organizations, partners, stakeholder groups and others to achieve collaboration and meet the challenges the District has faced throughout the years. These associations also allow for opportunities to gain acceptance for grant funding.

1.1 Identify and Pursue Partnerships with Similar Agencies – The District identified an opportunity to potentially share resources with other agencies facing similar budgetary constraints and regulatory demands. This goal seeks to capitalize on that opportunity by identifying agencies with similar needs and developing partnerships to share resources, combine reporting, and other activities that would result in labor and cost savings for all involved. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 1.1 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Perform internal operational review	Report on areas of
	identifying business activities with	operation to pursue
	potential for partnerships with similar	partnerships and potential
	agencies	partners.
FY 2012/2013	Develop partnerships and formalize	Formal agreements,
	agreements for sharing of resources,	memorandums of
	combining reporting or other shared	understanding or other
	responsibilities and costs	implementing
		documentation
FY 2013/2014	Implement identified opportunities	Full operational
		implementation of
		identified programs
		including annual budgets.

2.0 Stakeholder Interactions

Element Objective: Like partnering described in the previous section, stakeholder interaction has been a hallmark for the District. It is through a successful proactive association with stakeholders that the District communicates value and mission critical accomplishments. District philosophy is clearly to maintain positive and contributory relationships with all stakeholders. Effective interactions and communication with stakeholders are critical to maintaining a high level of public support for the District's mission and programs.

2.1 Develop and Implement Comprehensive Communications / Outreach Program -

The District, like all of California, is facing significant demands on limited resources. With increasing repair, replacement and capital funding needs, the District needs to better communicate the value represented by District programs. This goal seeks to identify the District's various stakeholders, what each stakeholder group desires of the District, and how best to communicate to each stakeholder group the value provided by the District and its programs. This will be achieved by leveraging the District's acknowledged strengths in utilizing the Mt. View Monitor to communicate to ratepayers, and the District's positive image among existing stakeholders, regulators and environmental groups. The Communications/Outreach Program will identify whether, when, and how best to utilize the local press, the District's website, and social media for targeted communications to our various stakeholders. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 2.1 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Identify District Stakeholders and their	Stakeholder identification
	respective expectations of District.	list, DRAFT MVSD
	Identify media outlets and prepare	Communications /Outreach
	DRAFT MVSD Communications	Plan
	/Outreach Plan. May require outreach	
	consultant.	
FY 2012/2013	Develop message points for each	Final MVSD
	stakeholder group and identify	Communications /
	appropriate media. Prepare FINAL	Outreach Plan. Record of
	MVSD Communications /Outreach Plan.	stakeholder contacts
	Implement Plan	
FY 2013/2014	Confirm message is reaching intended	Stakeholder feedback
	stakeholder. Develop additional media	report, Revised
	outlets and revise plan as necessary	Communications /
		Outreach Plan as necessary

2.2 Develop "Value to stakeholder" Message – This goal supports goal 2.1 above. The goal is intended to develop a consistent message for each stakeholder group identifying how the District provides value to each stakeholder. The initial work will be to develop key value added message points and to clearly identify how the District's resources are used to provide value. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 2.2 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Develop message points for each identified District Stakeholder to highlight / inform stakeholder of District's value to the stakeholder	Stakeholder value added message points
FY 2012/2013	Implement communication of value to each stakeholder	Stakeholder contact record and feedback report
FY 2013/2014	Revise message as necessary to meet stakeholder expectations	Revised message points incorporated into Reports and Revised Communications Plan (Goal 2.1)

2.3 Develop District Staff as "Ambassadors of MVSD" – The District's talented and professional employees are one of its greatest assets. This goal is intended to capitalize on this asset by providing additional training and support for field and front-line staff in representing the District to the public at large. This goal is also intended to mitigate the current negative perception of public employees in general by leveraging staff's commitment to good customer service by developing improved communication and problem solving skills and the authority and responsibility to "own" the response to customers' inquiries and requests. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 2.3 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Design staff training program providing tools, skills, and practical experience to improve public perception in each interaction with District staff.	Written "Ambassadors" training plan
FY 2012/2013	Complete training and implement "Ambassador" program	Record of staff training and public interaction / reaction with "Ambassadors".
FY 2013/2014	Evaluate training effectiveness and "Ambassador" program on perceived image of District by general public and revise training and program as necessary	Revised training plan and "Ambassador" program as necessary

3.0 Infrastructure

Element Objective: Proper management, operation, maintenance, and assessment of infrastructure are critical to properly forecast capital budgets and plan for continued District success in delivering value in the provision of wastewater and related services. This has been a definite strength of the District. This is usually done through engineering studies and evaluations, a preventative maintenance program, and daily close-coupled monitoring of the equipment and facilities by staff.

3.1 District-wide Asset Management Practices – The District has a long standing reputation for conservative management of the District's Facilities and Assets. This goal is intended to capitalize on this strength by utilizing appropriate Asset Management practices to improve the District's expenditure decisions. Asset management tools including benefit-cost analysis, business case studies and the like will help District management and the Board better allocate limited resources in an informed, structured manner. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 3.1 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Develop Asset Framework and	Written Asset Management
	implement Cost-Benefit and Risk-	Program and training for
	Funding Availability analyses into	staff.
	District Funding decision process.	
FY 2012/2013	Develop Asset Life plans utilizing	Documented decision trees
	management tools like CMMS. Develop	and training for staff.
	Go/No Go and Maintain / Run to Failure	
	and Repair / Replace decision trees as	
	appropriate.	
FY 2013/2014	Integrate Asset Management processes	Asset informed District
	and asset investment decisions into	Budget. Revised Asset
	District Budgeting Process.	Management Program and
		decision trees as necessary.

3.2 Comprehensive District Capital Improvement Plan – The District completed a System Reliability Study for the treatment facilities in FY 2010/2011 that identified near and long term capital needs within the treatment plant. Implementation of the District's Sanitary Sewer Management Plan (SSMP) (Goal 3.5 of the September 2009 Strategic Plan) activities continue to identify capital needs, beyond those identified in the District Long Range Plan, within the District's collection system. It is further anticipated that both McNabney Marsh and Moorhen Marsh will require additional capital projects to continue to provide the wildlife habitat and improved water quality benefits associated with these assets. This goal is intended to provide a comprehensive picture of the

District's known capital needs. This will enable the District to identify timing, budget and the relative priority of the various components of the District's capital needs. The Comprehensive Capital Improvement Plan will complement Goal 3.1 (Asset Management) and will inform Goal 6.1 (Comprehensive Financial Plan). The comprehensive nature will ensure that the District is in a position to address aging infrastructure and able to capitalize on opportunities to reduce operational costs through capital improvements. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 3.2 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Develop Comprehensive Capital Improve Plan. (Incorporates long range plan, SSMP, SRE, and known marsh improvements).	Comprehensive CIP in project list format. (A first version of this will be presented as part of FY 2011/2012 budget).
FY 2012/2013	Perform Marsh Reliability Evaluation and Incorporate identified projects into revised Comprehensive CIP. Further develop project descriptions, preliminary designs and initiate highest priority projects.	Comprehensive CIP Book complete w/ detailed project descriptions, schedules and budgets.
FY 2013/2014	Evaluate annual progress and modify CIP projects accordingly	Annual update of Comprehensive CIP Book.

3.3 Implement Computerized Maintenance Management System – Completion of Goal 3.4 (Evaluate Plant Preventative Maintenance (PM) Practices) resulted in the purchase of a computerized maintenance management system (CMMS) program to better plan, implement and document maintenance activities in all areas of operation within the District. This goal is included to maintain the high visibility and high priority of implementing the CMMS as a key management tool. Implementation of the CMMS is a key component of Goal 3.1 (Asset Management) in this Strategic Plan. Full implementation of the CMMS will be completed during Fiscal Year 2011/2012.

4.0 Personnel Management

Element Objective: The District is clearly committed to its employees. The strategy for managing this key asset must be based on current knowledge that high-quality employees are hard to recruit and retain. Moreover, skilled and experienced candidates are in short supply in the current market. Thus, a clear strategy must be developed to retain and assure proper management of this critical resource.

4.1 Develop and Implement Staff Performance and Development Plans - The District benefits from a staff with the ability to perform multiple functions in many areas of District operation. Existing staff are very customer service focused and respect their roles in the overall management of the District. The District does not have a standardized program for evaluating staff performance and identifying staff development opportunities. This goal is intended to build on staff's existing strengths and capabilities by developing individualized career development plans through a standardized performance evaluation system. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 4.1 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Develop and initiate implementation of	Documentation that each
	Employee Performance Reviews	existing employee received
	complete with job performance	written evaluations and
	measures and employee development	development plans.
	plans	
FY 2012/2013	Evaluate and revise as necessary	Same as above. Refined
	performance measures for each	measures and metrics.
	position and the key components of the	Written career goals for
	overall plan	each District employee.
FY 2013/2014	Integrate Employee Review /	Plan integrated into routine
	Development plan into routine	operation. To be updated
	operation with biennial audit	as required by audit.
	component.	

4.2 Develop Training Programs and Succession Plans – This is a modification of Goal 4.5 Training Programs from the September 2009 Strategic Plan. The District's staff is maturing, with several employees in key positions approaching retirement. This goal is intended to capitalize on the opportunity to improve training and develop mentors for key positions. The succession planning component is intended to mitigate the potential for retirements in key positions by developing well-trained staff capable of moving into these critical positions. The summary work plan is presented below. A detailed work plan is included in Appendix A

Strategic Plan Goal 4.2 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Develop core training program for each	Written training program /
	District position. Incorporate succession	plan for each District
	planning component for District Sr.	position
	Level Position.	
FY 2012/2013	Identify resources and implement	Report on training
	training / succession program.	statistics.
FY 2013/2014	Program integrated into routine District	Plan integrated into routine
	operation with biennial audit	operation. To be updated
	component.	as required by audit.

5.0 Administrative Management

Element Objective: Careful assessment and management of administrative policies, procedures, and supportive tools is important. The District acknowledges that it must assure that these are maintained in an organized, up-to-date and functional manner.

5.1 Perform Comprehensive Policy and Procedure Review – The District will conduct a comprehensive policy and procedure review and update policies as determined necessary. This goal is a carry-over from the September 2009 Strategic Plan and is intended to update/modernize the District's policies and procedures. The review

will cover a study of all current District policies and procedures, policy gap analysis, as well as overall information and records management. The program will also identify policies and procedures that may be needed in the future. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 5.1 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Develop revised policies and procedures utilizing templates available from CSDA and other resources.	Policies and procedures for consideration by Board of Directors. Anticipated to be prioritized and brought forward for consideration as completed.
FY 2012/2013	Continued revision of policies and procedures	Policies and procedures for consideration by Board of Directors. Anticipated to be prioritized and brought forward for consideration as completed.

5.2 Develop and Implement Management Tools to track enterprise-wide activities

– This goal is intended to support on-going District efforts to identify and capitalize on opportunities to improve efficiency, reduce costs, and develop new revenue sources. This goal is also intended to mitigate impacts of additional regulatory requirements with by developing improved methods of tracking deadlines, data acquisition and retrieval, and reducing the costs of these activities. Several management tools have already been identified and are in various stages of development/implementation. These include a CMMS, a Water Information Management System (WIMS) and ManagePro, a management information system. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 5.2 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Fully implement previously identified	Demonstration to Board of
	management tools to improve data	Directors of CMMS, WIMS
	collection, reporting, planning, and	and ManagePro and their
	project/cost tracking.	application within District.
FY 2012/2013	Evaluate District needs not addressed	Recommendations to Board
	by existing management tools, identify	for purchase and/or
	and implement solutions as necessary	implementation of
		additional management
		tools as necessary.
FY 2013/2014	Integrate use of management tools to	Tools integrated into
	improve Asset Management Program,	routine operation. Update
	Budget processes, and regulatory	as necessary.
	tracking and reporting functions.	

6.0 Financial Management

Element Objective: Strategic planning regarding financial management is crucial to assure that the District can continue to provide services. Goals herein must reflect known fiscal conditions and provide proper flexibility to assess and respond to potential opportunities or threats.

6.1 Develop and Implement Comprehensive Financial Plan –This goal will assist in mitigating the District's limited financial resources available to fund the operations, maintenance, capital, and financial reserve needs. A key component of this goal is the identification and documentation of the District's tolerance of both debt and risk. The final product will provide the District with a financial plan that will support the capital improvement plan and continued value-added service to the District's ratepayers and stakeholders. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 6.1 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Identify total District-wide financial	Comprehensive Financial
	needs including operations and	Plan
	maintenance, repair and replacement,	
	long range capital, and operating and	
	capital reserves. Identify available	
	revenues. Determine District tolerance	
	for acquiring debt and accepting risk.	
	Prepare District Financial Plan	
FY 2012/2013	Update Financial Plan complete with	Comprehensive Financial
	updated District-wide needs, new and	Plan Update
	existing revenues, etc.	
FY 2013/2014	Integrate Annual Comprehensive	Comprehensive Financial
	Financial Plan evaluation and update	Plan Update included in
	into annual budget cycle and processes.	Annual Budget
		documentation.

6.2 Establish Budget Goals and Protocols to Fund All District Activities through

User Service Charges – The District's service area is approaching build-out. Anticipated revenues from new connections are anticipated to remain minimal, indicating greater reliance on District User Service Charges to fund all District activities in the future. This goal is intended to place the District in the position of funding all District activities from existing revenue sources without incurring unsustainable levels of debt. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 6.2 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Use the FY 2011/2012 Budget process to	Internal evaluation of
	identify information and potential	budget information and
	funding gaps with respect to ultimate	funding gaps presented to
	reliance on User Service Charges.	Financial Committee.
FY 2012/2013	Develop budget protocols to fund all	Written budget protocols
	District activities through User Service	
	Charges (including identification of	
	required rate increases, if any) and	
	implement during FY 2012/2013 Budget	
	Cycle.	
FY 2013/2014	Evaluate success of protocols and	Revised Budget Protocols
	budget and revise as necessary prior to	as necessary.
	implementation for future budget cycles	

6.3 Develop and Implement Revenue Team(s) to identify, explore and recommend new revenue sources – The District has been approached by various entities with potential for increasing District revenues through new sources. These sources include enhanced existing leases, wind power generation, solar power generation, increased production of methane from receipt of FOG, nutrient recovery and other possibilities. This goal is intended to evaluate and potentially capitalize on these opportunities through a focused team effort and a prioritized list of opportunities based on ease of implementation and potential return on investment. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 6.3 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Pursue negotiations with ClearChannel	Recommendations to Board
	re: LED Billboard. Pursue operational	of Directors to implement
	changes to increase gas production	new revenue sources
	during peak power usage to use micro-	where deemed
	turbine to shave electrical peaks.	appropriate. Reports to the
	Evaluate ways to produce revenues	Board of evaluations not
	through existing resources such as	recommended for action.
	Biosolids, Wetlands Habitat or others.	
FY 2012/2013	Pursue sale of reclaimed water for	Recommendations to Board
	industrial use by Shell. Evaluate	of Directors to implement
	cost/benefit of grease and/or foodwaste	new revenue sources
	digestion to increase on-site co-	where deemed
	generation capacity (including fuel	appropriate. Reports to the
	cells). Continue work on Biosolids and	Board of evaluations not
	Habitat revenues if warranted	recommended for action.
FY 2013/2014	Evaluate wind and solar cogeneration.	Recommendations to Board
	Evaluate potential for nutrient/resource	of Directors to implement
	recovery such as OSTARA process for	new revenue sources
	phosphorous.	where deemed
		appropriate. Reports to the
		Board of evaluations not
		recommended for action.

7.0 Environment

Element Objective: Responsible environmental stewardship has been a proven benefit to the community. As such, these goals seek to assure that the District maintains and enhances its careful management of this public trust.

7.1 Update Marsh Management Plan for both Moorhen and McNabney Marshes –

The District, through the Peyton Slough Wetlands Advisory Committee, has developed, maintained, and implemented a Marsh Management Plan for McNabney Marsh. The McNabney Marsh Management plan is scheduled for review and updating during fiscal

year 2011/2012. The Moorhen Marsh Management plan is outdated and much of the required maintenance activity identified in the existing plan has been deferred, leaving Moorhen Marsh in a state of slight decline. This goal is intended to provide comprehensive updates to both Marsh Management Plans and to include components of the plans in the District's Comprehensive Financial Plan for funding. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 7.1 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Complete planned update of Moorhen	Management plans for
	Marsh Management Plan. Work with	Moorhen Marsh and
	PSWAC planning sub-committee to	McNabney Marsh.
	update management plan for	
	McNabney Marsh.	
FY 2012/2013	Implement Moorhen Marsh	FY 2012/2013 Budget line
	Management Plan. Continue operations	items consistent with
	/ management of McNabney Marsh	management plans, report
	through PSWAC.	on progress.
FY 2013/2014	Management Plans fully implemented	FY 2013/2014 Annual
	and budgeted as on-going programs.	Marsh Management
		Report.

7.2 Evaluate feasibility of marketing McNabney Marsh as wetlands/tidal marsh/ or habitat mitigation bank – Habitat mitigation banks are created and set aside by private and public entities to provide for mitigation of similar habitat impacted by both public and private projects. A value for the habitat is established and sold as mitigation credits in lieu of restoration. McNabney Marsh, given its return to a tidal marsh may be a potential source of revenue as a mitigation bank. The summary work plan is presented below. A detailed work plan is included in Appendix A.

Strategic Plan Goal 7.2 Summary Work Plan

Fiscal Year	Activity	Deliverable
FY 2011/2012	Research requirements for mitigation	Report on mitigation
	banking designation under US Fish &	banking as it relates to
	Wildlife Service and CA Dept of Fish and	McNabney Marsh.
	Game.	
FY 2012/2013	If mitigation bank is feasible, prepare	Report on application
	application package to appropriate	status. Include budget for
	approval body. Include mitigation bank	mitigation bank program.
	programming in future District budgets.	
FY 2013/2014	If approved for mitigation bank,	Annual report on mitigation
	implement and market program.	bank operation.

Strategic Plan Maintenance

Reviews of this plan will be conducted annually with updates of the plan being carried out generally every three to five years. Reviews will be conducted internally by staff and presented to the Board when updated strategies are recommended. The Board will receive from the District Manager an annual status report on the progress of each identified strategic goal at an annual workshop session. Updates will involve a comprehensive overview of the existing plan with a 15-year planning horizon. Updates will result in and be documented by an updated plan with new and revised elements as needed.

APPENDIX A



FY 2011-2012 Strategic Plan - Goal 1.1 **Identify and Pursue Opportunities to Partner with Similar Agencies**

Purpose:

The District, like all of California, is facing significant demands on limited resources. With ever-increasing costs associated with increased regulatory reporting and a renewed focus on repair, replacement and capital funding needs, the District might benefit by partnering with other agencies to share resources and /or responsibilities. This goal incorporates a review of the District's operations to identify activities and /or services that would benefit from the use of shared resources through partnerships with agencies with similar needs. Once these activities are identified, the District will leverage existing partnerships to identify increased sharing of resources and potential new partners.

Action:

Planned actions for Fiscal Year 2011-2012 include performing an internal operational review to identify existing, planned, and potential activities lending themselves to use of shared resources and other, similarly situated, agencies with whom to partner. Staff will then prepare a report identifying findings and a proposed action plan for pursuing these strategic partnerships.

Deliverable: The deliverable for Fiscal Year 2011-2012 will be a report and proposed action plan.

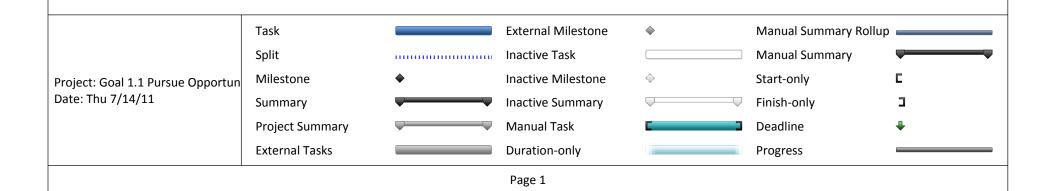
WORKPLAN AND SCHEDULE

Description of Planned Activities	Completion	Budget
	Date	
Perform Internal Operational Review to identify potential	Dec 2011	\$6,700
to share resources		
Identify and approach similar agencies with resources to	Mar 2012	\$3,300
share		
Prepare report - Areas of opportunity, potential partners,	May 2012	\$2,200
and recommended next steps		
Present report to Board of Directors for authorization to	June 2012	\$900
proceed on recommendations		
Total Budget Staff Costs		\$13,100
Total Budget Consultant Costs		\$0
Total Budget		\$13,100

Strategic Plan Goal 1.1 Identity and Pursue Opportunities to Partner with Other Similar Agencies Anticipated Level of Effort

				V	//VSD	Staff						MVSD			
Task	MDR	NBA	KDC	LC	MR	DR	SR			Total Staff	Total Staff	Board of			
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	\$	Directors	Consultant	To	tal Budget
Perform Internal Operational Review to identify potential to share															
resources	8	12	10	10	18	10	10		2	80	\$ 6,692.00			\$	6,700.00
Identify and approach similar agencies with resources to share	4	5	5	5	9	5	5		2	40	\$ 3,300.00			\$	3,300.00
Prepare report - Areas of opportunity, potential partners, and recommended															
next steps	2	8	2	2	2	2	2		4	24	\$ 2,160.00		\$ -	\$	2,200.00
Present report to Board of Directors for authorization to proceed on															
recommendations	1	2	1	1	1	1	1		2	10	\$ 850.00			\$	900.00
Totals	15	27	18	18	30	18	18	0	10	154	\$13,002.00	\$ -	\$ -	\$	13,100.00

D		Task	Task Name	Duration	Start	Finish	Predecessors			2012		
	0	Mode						Qtr 3	Qtr 4	Qtr 1	Q	tr 2
1		*	Perform Internal Operational Review to identify potential to share resources	131 days	Fri 7/1/11	Fri 12/30/11						
2		*	Identify and approach similar agencies with resources to share	60 days	Mon 1/2/12	Fri 3/23/12	1					
3		*	Prepare report - Areas of opportunity, potential partners, and recommended next steps	30 days	Mon 3/26/12	Fri 5/4/12	2			•		
4		*	Present report to Board of Directors for authorization to proceed on recommendations		Thu 5/10/12	Thu 5/10/12	3					5/10



STRATEGIC ELEMENT 2.0 STAKEHOLDER INTERACTIONS

FY 2011-2012 Strategic Plan - Goal 2.1 Develop and Implement Comprehensive Communications / Outreach Program

Purpose:

The District, like all of California, is facing significant demands on limited resources. With increasing repair, replacement and capital funding needs, the District needs to better communicate the value represented by District programs. This goal seeks to identify the District's various stakeholders, what each stakeholder group desires of the District, and how best to communicate to each stakeholder group the value provided by the District and its programs. This will be achieved by leveraging the District's acknowledged strengths in utilizing the Mt. View Monitor to communicate to ratepayers, and the District's positive image among existing stakeholders, regulators and environmental groups. The Communications/Outreach Program will identify whether, when, and how best to utilize the local press, the District's website, and social media for targeted communications to our various stakeholders.

Action:

Planned actions for Fiscal Year 2011-2012 include identifying District Stakeholders and their respective expectations of the District. This effort will also include identifying appropriate/preferred communication media and frequency for each identified stakeholder. From this investigation a DRAFT MVSD Communications / Outreach Plan will be developed.

Deliverable:

The deliverable for Fiscal Year 2011-2012 will be a DRAFT MVSD Communications / Outreach Plan.

WORKPLAN AND SCHEDULE

Description of Planned Activities	Completion	Budget
	Date	
Procure Outreach Consultant Services	Sept. BOD	\$1,400
	Meeting	
Kick-off Meeting w/ MVSD Public Outreach Committee	July 2011	\$1,200
Identify District Stakeholders and Stakeholder	Dec 2011	\$10,000 ^a
Expectations of District		\$3,200
Identify and Prepare Stakeholder Specific Message	April 2012	\$10,000 ^a
Points and Communication Plans		\$3,200
Prepare DRAFT MVSD Communications & Outreach	June 2012	$$5,000^{a}$
Plan		\$4,000
Present DRAFT Plan to MVSD Public Outreach	June 2012	\$1,200
Committee		
Present Plan to MVSD Board of Directors	July 2012	\$800
Total Budget Staff Costs		\$15,000
Total Budget Consultant Costs		\$25,000
Total Budget		\$40,000

Anticipated Outreach Consultant Costs

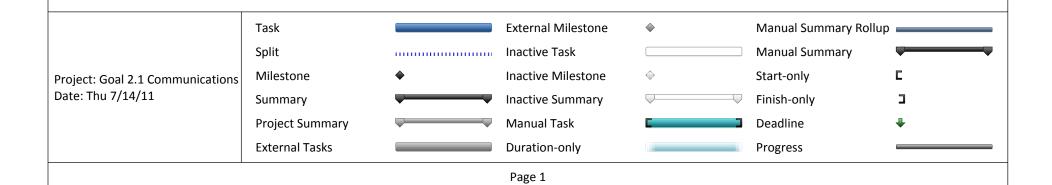
Strategic Plan Goal 2.1

Develop and Implement Comprehensive Communications / Outreach Program

Anticipated Level of Effort

				N	//VSD	Staff						MVSD			
Task	MDR	NBA	KDC	LC	MR	DR	SR	ĺ	Ī	Total Staff	Total Staff	Board of			
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	\$	Directors	Consultant	To	tal Budget
Select Outreach Consultant	1	7	4						2	14	\$ 1,362.00		\$ -	\$	1,400.00
Meet with District Public Outreach Committee	1	3	3	0	0	0	0	0	1	8	\$ 757.00	\$400.00	\$ -	\$	1,200.00
Identify District Stakeholders	2	4	8				4			18	\$ 1,574.00		\$ 5,000.00	\$	6,600.00
Identify Stakeholder Expectations	2	4	8				4			18	\$ 1,574.00		\$ 5,000.00	\$	6,600.00
Identify Stakeholder Specific Message Points	2	4	8				4			18	\$ 1,574.00		\$ 5,000.00	\$	6,600.00
Identify Appropriate Media Outlets	2	4	8				4			18	\$ 1,574.00		\$ 5,000.00	\$	6,600.00
Prepare Draft MVSD Communications & Outreach Plan	4	12	28							44	\$ 3,968.00		\$ 5,000.00	\$	9,000.00
Meet with District Public Outreach Committee	1	3	3						1	8	\$ 757.00	\$400.00		\$	1,200.00
Present Draft MVSD Communications & Outreach Plan to BOD	1	3	3						1	8	\$ 757.00			\$	800.00
Total	s 16	44	73	0	0	0	16	0	5	154	\$13,897.00	\$800.00	\$ 25,000.00	\$	40,000.00

D		Task	Task Name	Duration	Start	Finish	Predecessors	3rd Quarter 4th Quarter 1st Quarter 2nd Quarter 3rd
	0	Mode						Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Ju
1		*	Develop Scope of Services for Outreach Consultant	4 days	Fri 7/1/11	Wed 7/6/11		II -
2		3	Procure Outreach Consultant	46 days	Thu 7/7/11	Thu 9/8/11	1	
3		3	Meet with District Public Outreach Committee	0 days	Thu 9/15/11	Thu 9/15/11	2FS+5 days	9/15
4		3	Identify District Stakeholders	60 days	Fri 9/16/11	Thu 12/8/11	3	
5		3	Identify Stakeholder Expectations	60 days	Fri 9/16/11	Thu 12/8/11	3	
6		3	Identify Stakeholder Specific Message Points	90 days	Fri 12/9/11	Thu 4/12/12	4,5	
7		3	Identify Appropriate Media Outlets	45 days	Fri 2/10/12	Thu 4/12/12	4,5,6FF	
8		-	Prepare Draft MVSD Communications & Outreach Plan	45 days	Fri 4/13/12	Thu 6/14/12	6,7	
9		3	Meet with District Public Outreach Committee	0 days	Thu 6/28/12	Thu 6/28/12	8FS+10 days	6,
10		*	Present Draft MVSD Communications & Outreach Plan to BOD	0 days	Thu 7/12/12	Thu 7/12/12	9	



FY 2011-2012 Strategic Plan - Goal 2.2 Develop Consistent "Value to Stakeholder" Message

Purpose: This goal supports the Comprehensive Communications / Outreach

Program to be developed under Goal 2.1. This goal seeks to develop message points for each District Stakeholder to highlight and inform our stakeholders how the District provides value to the stakeholder. The focus on value added to our stakeholders will help to mitigate concerns about rate disparities with other local agencies and will help focus the District

and its stakeholders on creating and adding value.

Action: Planned actions for Fiscal Year 2011-2012 include developing individual

value-added message points for each of the District's various stakeholders.

Deliverable: The deliverable for Fiscal Year 2011-2012 will be documented

stakeholder value-added message points incorporated into the DRAFT MVSD Communications / Outreach Plan to be developed under Goal 2.1.

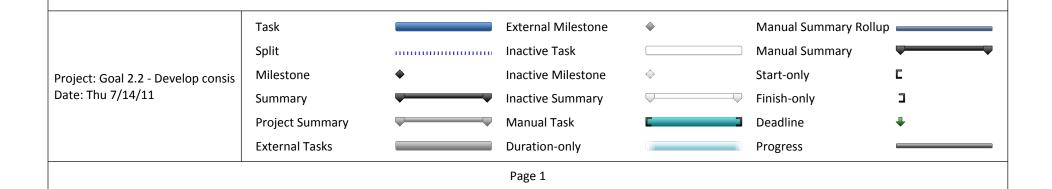
Description of Planned Activities	Completion	Budget
	Date	
Identify District Stakeholders and the "Value" provided	Dec. 2011	\$0 ^a
by MVSD to Stakeholder		
Identify and Prepare Stakeholder Specific "Value to	April 2012	\$0 ^a
Stakeholder" Message Points		
Incorporate "Value" Message Points into Draft MVSD	June 2012	\$0 ^a
Communications / Outreach Plan developed in Goal 2.1		
Total Budget Staff Costs		\$0
Total Budget Consultant Costs		\$0
Total Budget		\$0

Cost included in Goal 2.1 Budget.

Strategic Plan Goal 2.2 Develop Consistent "Value to Stakeholder" Message Anticipated Level of Effort

MVSD Staff										MVSD					
Task	MDR	NBA	KDC	LC		DR					Total Staff	Board of			
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	\$	Directors	Consultant	Total	Budget
Procure Outreach Consultant Services	0	0	0						0	0	\$ -			\$	-
Identify District Stakeholders and "Value" provided by MVSD to															
Stakeholder	0	0	0							0	\$ -		\$ -	\$	-
Identify and Prepare Stakeholder Specific "Value to Stakeholder" Message															
Points	0	0	0							0	\$ -		\$ -	\$	-
Totals	0	0	0	0	0	0	0	0	0	0	\$ -	\$ -	\$ -	\$	-

D	0	Task Mode	Task Name	Duration	Start	Finish	Predecessors	2012 Qtr 3Qtr 4Qtr 1Qtr 2Qtr 3
1		A.	Procure Outreach Consultant Services	50 days	Fri 7/1/11	Thu 9/8/11		
2		r C	Identify District Stakeholders and "Value" provided to MVSD to Stakeholder	60 days	Thu 9/15/11	Wed 12/7/11	1FS+4 days	
3		₽	Identify and Prepare Stakeholder Specific "Value" Message Points	90 days	Thu 12/8/11	Wed 4/11/12	2	
4		P	Incorporate "Value" Message Point into District Comprehensive Communications Plan Developed in Goal 2.1	45 days	Thu 4/12/12	Wed 6/13/12	3	



FY 2011-2012 Strategic Plan - Goal 2.3 Develop MVSD Staff as "Ambassadors of MVSD"

Purpose:

Given the current climate of public distrust and apparent resentment of public agency employees, and the nearly daily customer interaction with District field and office staff, it is important for each interaction to reflect the high quality, professional, and fiscally responsible services provided by the District to its ratepayers. This goal seeks to provide front line staff with the tools, skills, and practice necessary to enhance the District's image with our stakeholders and ratepayers. Successful completion of this goal strengthens the District's positive image with collection system customers and the Wetlands Field Trip program and capitalizes on opportunities for positive interactions with our customers and the public by our collection system field crews and front office staff. This goal will also help to elevate front line staff's overall engagement with and commitment to the District's ratepayers and other customers.

Action:

Planned actions for Fiscal Year 2011-2012 include starting with "ambassador" models from similar programs developed by other agencies and modifying/creating staff training programs, tools, and opportunities for implementation by MVSD.

Deliverable:

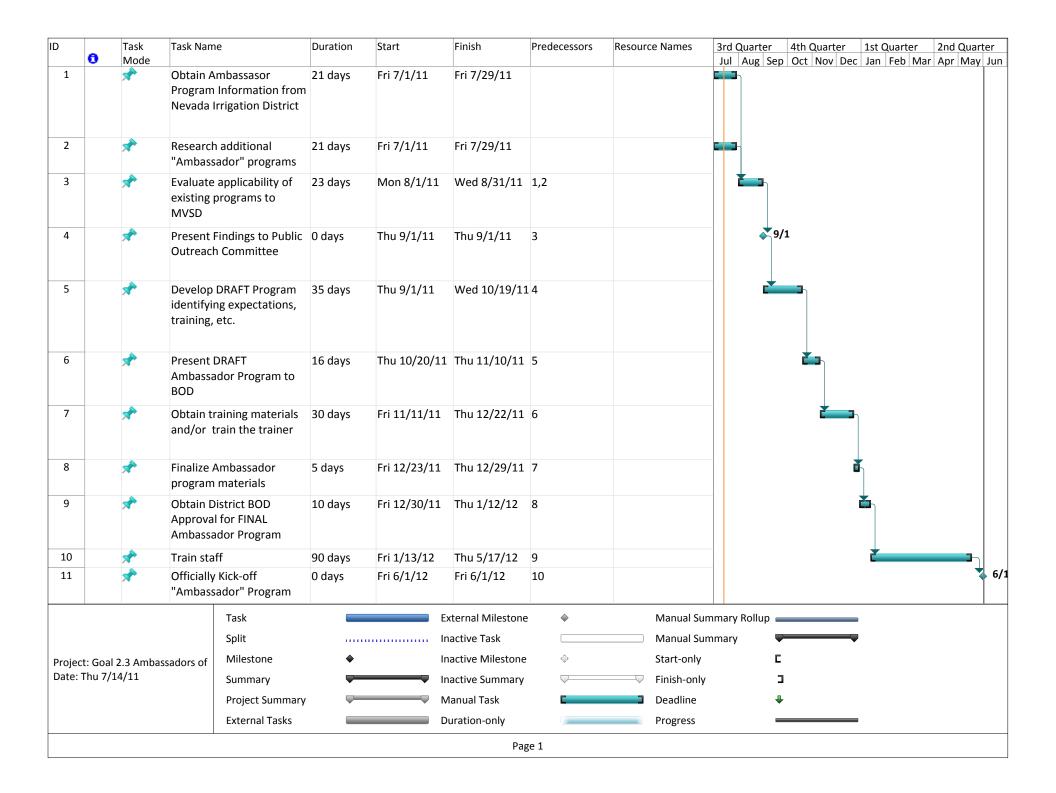
The deliverable for Fiscal Year 2011-2012 will be a written "Ambassador" training plan and "Ambassador" program.

Description of Planned Activities	Completion	Budget
	Date	
Research and Obtain Existing Resource Materials	July 2011	\$1,200
Evaluate Materials Obtained and Develop	Aug. 2011	
Recommendations for MVSD Ambassador Program		\$2,500
Present Findings to MVSD Public Outreach Committee	Sept. 2011	\$1,100
Prepare DRAFT Program Document Identifying program	Oct. 2011	
expectations, employee training, budget, etc.		\$3,300
Present DRAFT Program to MVSD Board of Directors	Nov. 2011	
for input		\$700
Prepare FINAL Program Documents	Dec. 2011	\$4,600
Obtain MVSD Board of Directors Approval of Program	Jan. 2012	\$700
Train Staff	May 2012	\$13,800 ^a
Kick-off Ambassador Program	June 2012	\$2,100
Total Budget Staff Costs		\$25,000
Total Budget Consultant Costs		\$5,000
Total Budget		\$30,000

Assumes 8 hours of training per employee and \$5,000 for external resources (consultant or additional training materials).

Strategic Plan Goal 2.3 Develop Staff as "Ambassadors of MVSD" Anticipated Level of Effort

	MVSD Staff										MVSD				
Task	MDR	NBA	KDC	LC	MR					Total Staff	Total Staff	Board of			
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	\$	Directors	Consultant	Tot	al Budget
Research and Obtain Existing Resource Materials	0	8					4			12	\$ 1,196.00			\$	1,200.00
Evaluate Materials Obtained and Develop Recommendations for MVSD															
Ambassador Program		12					16			28	\$ 2,484.00			\$	2,500.00
Present Findings to MVSD Public Outreach Committee	1	4							2	7	\$ 713.00	\$400.00		\$	1,100.00
Prepare DRAFT Program Document Identifying program expectations,															
employee training, budget, etc.		8					10		24	42	\$ 3,266.00			\$	3,300.00
Present DRAFT Program to MVSD Board of Directors for input	1	4							2	7	\$ 713.00			\$	700.00
Prepare FINAL Program Documents		16					16		24	56	\$ 4,600.00			\$	4,600.00
Obtain MVSD Board of Directors Approval of Program	1	4							2	7	\$ 713.00			\$	700.00
Train Staff	8	8	8	8	8	8	8	40	16	112	\$ 8,800.00		\$ 5,000.00	\$	13,800.00
Kick-off Ambassador Program	1	2	2	2	2	2	2	10	4	27	\$ 2,085.00			\$	2,100.00
Totals	12	66	10	10	10	10	56	50	74	298	\$24,570.00	\$400.00	\$ 5,000.00	\$	30,000.00



FY 2011-2012 Strategic Plan - Goal 3.1 Develop and Implement District-wide Asset Management Practices

Purpose:

Competition for scarce resources puts tremendous pressure on the District to make good financial decisions with respect to the District's assets. This goal seeks to incorporate effective asset management practices into the District's funding and operational decision process to better inform the decision process with respect to risk, total life-cycle costs, total life-cycle benefits and the impacts on and of funding availability. Asset management will further enhance District strengths associated with the extension of useful life of assets and a fiscally conservative management approach.

Action:

Planned actions for Fiscal Year 2011-2012 include developing an asset management framework and cost-benefit analysis process for District project and program funding decisions.

Deliverable:

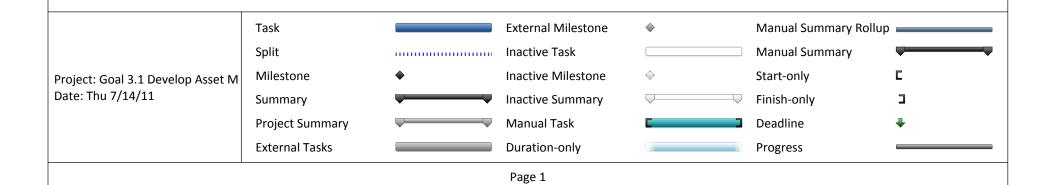
The deliverable for Fiscal Year 2011-2012 will be a written process for implementing asset management practices into the District's daily work practices.

Description of Planned Activities	Completion	Budget
	Date	
Obtain and review existing Asset Management (AM)	Nov 2011	\$4,600
programs from other agencies		
Combine / Modify / Develop an AM Program consistent	March 2012	\$6,000
with existing MVSD practices / programs		
Implement initial AM practices for Capital Program	May 2012	\$9,700
decisions		
Implement initial AM practices for Operational program	May 2012	\$15,900
decisions		
Evaluate initial implementation and prepare AM	June 2012	\$7,200
documentation for future Board approval		
Total Budget Staff Costs		\$43,400
Total Budget Consultant Costs		\$0
Total Budget		\$43,400

Strategic Plan Goal 3.1 Develop and Implement District-wide Asset Management Practices Anticipated Level of Effort

				N	NSD	Staff						MVSD				
Task	MDR	NBA	KDC	LC		DR				Total Staff		Board of				
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	Total Staff \$	Directors	Consultant	Total Budget	Tot	al Budget
Research Asset Management Programs implemented by other agencies	0	40								40	\$ 4,600.00			\$ 4,600.00	\$	4,600.00
Combine / Modifiy / Develop Asset Management Program consistent with																
existing MVSD practices / programs	0	40							20	60	\$ 5,980.00	\$ -		\$ 5,980.00	\$	6,000.00
Implement initial Asset Management practices for Capital Program																
decisions	0	40	10	10		20	10		20	110	\$ 9,650.00			\$ 9,650.00	\$	9,700.00
Implement initial Asset Management practices for Operational Program																
decisions	10	40	10	10	20	20	10	50	20	190	\$ 15,910.00			\$ 15,910.00	\$	15,900.00
Evaluate initial implementation and prepare Asset Management																
documentation for future Board Approval	8	24	8	8	8	8	8		8	80	\$ 7,168.00			\$ 7,168.00	\$	7,200.00
Totals	18	184	28	28	28	48	28	50	68	480	\$ 43,308.00	\$ -	\$ -	\$ 43,308.00	\$	43,400.00

ID	0	Task Mode	Task Name	Duration	Start	Finish	Predecessors	2012 Qtr Qtr Qtr Qtr Qtr
1		À	Research AM programs implemented by other agencies	90 days	Fri 7/1/11	Thu 11/3/11		
2		3	Combine / modify / develop AM program consistent with MVSD existing practices / programs	90 days	Fri 11/4/11	Thu 3/8/12	1	
3		3	Implement initial asset management practices for Capital program decisions	45 days	Fri 3/9/12	Thu 5/10/12	2	
4		3	Implement initial asset management practices for operational program decisions	45 days	Fri 3/9/12	Thu 5/10/12	2	
5		3	Evaluate initial implementation and prepare AM documentation for future Board approval	30 days	Fri 5/11/12	Thu 6/21/12	3	



FY 2011-2012 Strategic Plan - Goal 3.2 Develop and Implement District Comprehensive Capital Improvement Plan

Purpose:

The District has taken significant steps to address its aging infrastructure and facility needs by completing and implementing a Sewer System Management Plan, by completing and implementing a Long Range Plan, and by completing a treatment plant System Reliability Study. Each of these plans identifies capital projects needed to maintain the District's ability to continue to meet its mission of protecting the public health and the environment. This goal is intended to prepare a comprehensive document identifying all of the District's capital needs and developing a work plan and funding scheme to complete the identified projects. Completion of this goal will improve the District's ability to continue to address the challenges of aging infrastructure and supports Strategic Plan Goal 6.1 Develop and Implement a Comprehensive Financial Plan.

Action:

Planned actions for Fiscal Year 2011-2012 include publishing and adopting a Capital Improvement Plan and the initial implementation of identified first priority projects.

Deliverable:

The deliverable for Fiscal Year 2011-2012 will be a comprehensive Capital Improvement Program identified in project list format.

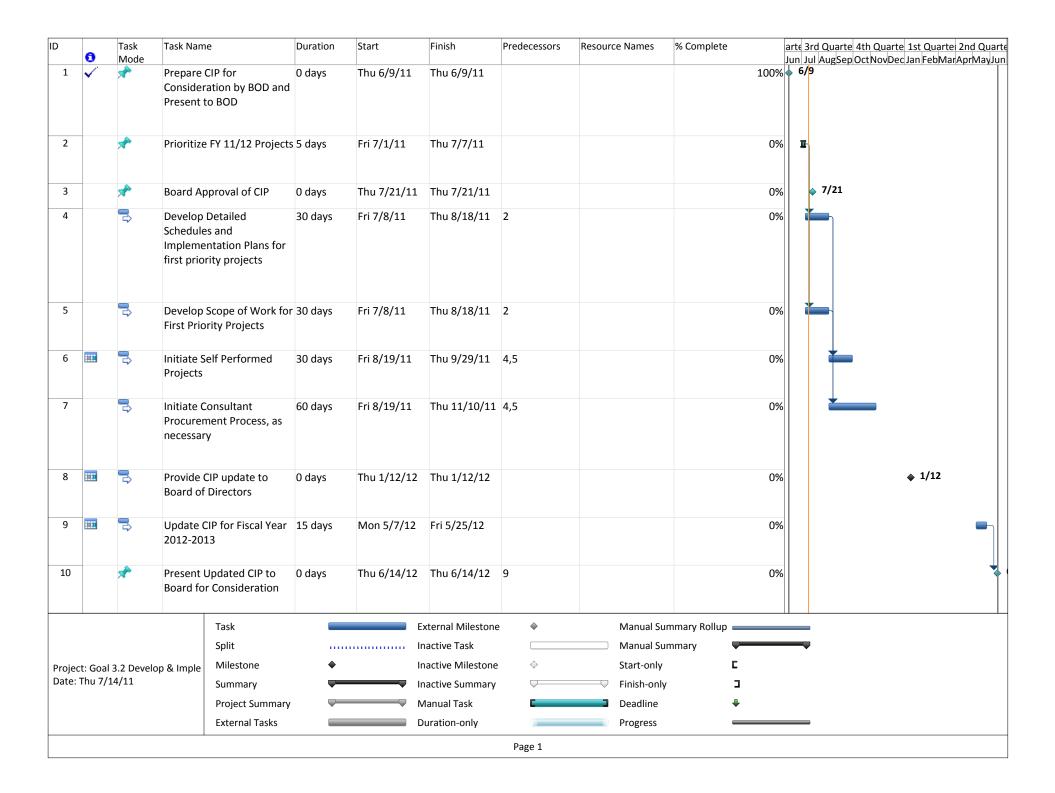
Description of Planned Activities	Completion Date	Budget
Prepare CIP Document for Consideration by Board of	June 2011	\$2,300
Directors		
Prioritize Fiscal Year 2011-2012 Projects	July 2011	\$5,500
Present CIP for Board Adoption	July 2011	\$0
Develop Detailed Schedules and Implementation Plans	Aug 2011	\$5,100
for First Priority Projects		
Initiate Self Performed Projects	Sept 2011	\$4,100
Initiate Consultant Procurement Process, as Necessary	Nov 2011	\$9,400
Provide CIP Update to Board of Directors	Jan 2012	\$1,300
Update CIP for Fiscal Year 2012-2013	May 2012	\$600
Present Updated CIP to Board of Directors for	June 2012	\$1,300
Consideration		
Total Budget Staff Costs		\$17,350
Total Budget Consultant Costs		\$12,250 ^a
Total Budget		\$29,600

Consultant Costs are comprised of District Engineer Costs and do not include any project related consultant costs

Strategic Plan Goal 3.2 Develop and Implement District Comprehensive Capital Improvement Plan Anticipated Level of Effort

				N	IVSD :	Staff						MVSD				
Task	MDR	NBA	KDC	LC	MR		SR			Total Staff	Total Staff	Board of				
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	\$	Directors	Consultant (a)	To	tal Budget	
Prepare CIP for Consideration by Board of Directors and Present to Board																
	3	16							1	20	\$ 2,254.00			\$	2,300.00	
Prioritize Fiscal Year 2011-2012 Projects	4	16				8			2	30	\$ 3,022.00		\$ 2,500.00	\$	5,500.00	
Present CIP for Board Adoption										0	\$ -			\$	-	
Develop Detailed Schedules and Implementation Plans for first priority																
projects		16				8			2	26	\$ 2,562.00		\$ 2,500.00	\$	5,100.00	
Initiate Self Performed Projects	4		2		16	16			2	40	\$ 3,086.00		\$ 1,000.00	\$	4,100.00	
Initiate Consultant Procurement Process, as necessary	4	16	2			8			20	50	\$ 4,416.00		\$ 5,000.00	\$	9,400.00	
Provide CIP Update to Board of Directors	2	4							2	8	\$ 828.00		\$ 500.00	\$	1,300.00	
Update CIP for Fiscal Year 2012-2103		2							2	4	\$ 368.00		\$ 250.00	\$	600.00	
Present Updated CIP to Board of Directors for Consideration	2	4							2	8	\$ 828.00		\$ 500.00	\$	1,300.00	
Totals	19	74	4	0	16	40	0	0	33	186	\$17,364.00	\$ -	\$ 12,250.00	\$	29,600.00	

(a) Consultant Costs are for District Engineer Services in suppor of CIP and do not include any direct project related costs



STRATEGIC ELEMENT 4.0 PERSONNEL MANAGEMENT

Strategic Plan Goal 4.1 Develop and Implement Staff Performance / Development Plan Anticipated Level of Effort

			-	ı	//VSD S	Staff						MVSD			
Task	MDR	NBA	KDC	LC	MR	DR	SR			Total Staff	Total Staff	Board of			
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops A	Admin	OPS	ADMIN	hours	\$	Directors	Consultant (a)	Tota	l Budget
Collect Staff Performance Evaluation Sample Plans		24					16			40	\$ 3,864.00			\$	3,900.00
Evaluate Sample Plans	8	24					8			40	\$ 4,232.00			\$	4,200.00
Develop MVSD Performance Evaluation Plan	8	32					16		8	64	\$ 6,256.00			\$	6,300.00
Committee Development of job specific evaluation criteria	4	4			8	8	8			32	\$ 2,640.00			\$	2,600.00
Develop Tools/Instruments/Forms to assist in creating Employee Specific															
Development Plans	4	16					8		8	36	\$ 3,404.00			\$	3,400.00
Present Performance and Development Plan Program to Personnel															
Committee	4	4					6		2	16	\$ 1,472.00	\$400.00		\$	1,900.00
Train Staff - (Both Supervisors and Employees)	2	4	2	2	4	2	4	10	4	34	\$ 2,714.00			\$	2,700.00
Perform / Complete First Round of Evaluations	8	6	2	2	12	2	6	10	4	52	\$ 4,356.00			\$	4,400.00
Totals	38	114	4	4	24	12	72	20	26	314	\$ 28,938.00	\$400.00	\$ -	\$ 2	9,400.00
												•			

2 3	Mode 	Collect St						Jul Au	g Sep Oct Nov Dec Ja	an Feb Mar Apr May Jun
		Evaluatio	n Sample Plans	30 days	Fri 7/1/11	Thu 8/11/11				
3	3	Evaluate	Sample Plans	30 days	Fri 8/12/11	Thu 9/22/11	1			
	₽	Develop Performa Plan	MVSD ince Evaluation	45 days	Fri 9/23/11	Thu 11/24/11	2			
4	₽		mmittee of staff job specific on criteria	10 days	Fri 9/23/11	Thu 10/6/11	2			
5	3		Job Specific on Criteria	30 days	Fri 10/7/11	Thu 11/17/11	4			
6	₽	Employe	Tool to Create e Specific nent Plans	30 days	Fri 11/25/11	Thu 1/5/12	3		_	
7	₽			0 days	Thu 1/19/12	Thu 1/19/12	6FS+10 days			1/19
8	3	Train Sta	ff - Employees rvisors	20 days	Fri 1/20/12	Thu 2/16/12	6,7			
9	3	Completi of evalua	on of first round tions	10 days	Fri 2/17/12	Thu 3/1/12	8			
Project Date: T		op & Imple	Task Split Milestone Summary Project Summary	+	Ir	xternal Milestone nactive Task nactive Milestone nactive Summary Manual Task			Manual Summary Ro Manual Summary Start-only Finish-only Deadline	C 3
			External Tasks			uration-only			Progress	*
						Page 1				

Strategic Plan Goal 4.2 Develop Training Prgrams and Succession Plans Anticipated Level of Effort

			•	N	//VSD	Staff						MVSD		
Task	MDR	NBA	KDC	LC		DR				Total Staff	Total Staff	Board of		
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	\$	Directors	Consultant (a)	Total Budge
Identify required training for each position based on performance criteria	12	12	4	4	16	4	12			64	\$ 5,656.00			\$ 5,700.00
Identify existing training materials and resources available	4	8	2	2	8	2	6			32	\$ 2,828.00			\$ 2,800.00
Identify other resources and available courses of training	2	4	2	2	8	2	6			26	\$ 2,138.00			\$ 2,100.00
Prepare written training plans for each District position	4	24	2	2	4	2	4		8	50	\$ 4,790.00			\$ 4,800.00
Present training plans to Personnel Committee	2	2							2	6	\$ 598.00	\$400.00		\$ 1,000.00
Totals	24	50	10	10	36	10	28	0	10	178	\$16,010.00	\$400.00	\$ -	\$ 16,400.00
												=		

ID	0	Task Mode	Task Name	Duration	Start	Finish	Predecessors	3rd Quarte 4th Quarte 1st Quarte 2nd Quarte 3rd Jul AugSep Oct NovDec Jan FebMar AprMay Jun Jul A
1		7 th	Complete Goal 4.1	175 days	Fri 7/1/11	Thu 3/1/12		
2		3	Identify required training for each position based on performance criteria	30 days	Fri 3/2/12	Thu 4/12/12	1	
3		13	Identify existing training materials and resources available	15 days	Fri 4/13/12	Thu 5/3/12	2	
4		3	Identify other resources and available courses of training	15 days	Fri 5/4/12	Thu 5/24/12	3	
5		3	Prepare written training plans for each District position	40 days	Fri 5/4/12	Thu 6/28/12	3	
6		3	Present training plans to Personnel Committee	0 days	Thu 6/28/12	Thu 6/28/12	5	6/2

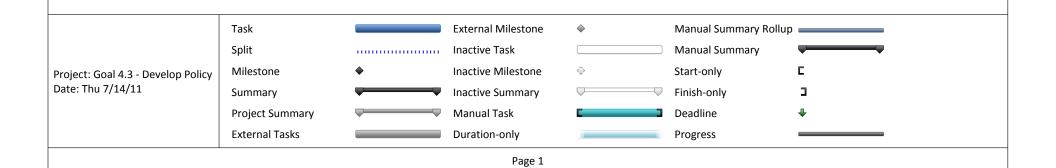


Strategic Plan Goal 4.3

Develop Policy Direction on Total Staff Compensation for Recruitment / Retention
Anticipated Level of Effort

			Anticipated	Level of Elloit											
				N	/IVSD St	aff						MVSD			
Task	MDR	NBA	KDC	LC	MR [DR SF	₹			Total Staff	Total Staff	Board of			
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops O	ps Adn	nin O	PS AD	MIN	hours	\$	Directors	Consultant (a)	Tota	al Budget
Identify District's current position among comparable Bay Area															
wastewater agencies		4							4	8	\$ 736.00			\$	700.00
Identify costs / benefits associated with improving or losing position															
among comparable Bay Area agencies		16					8			24	\$ 2,392.00			\$	2,400.00
Prepare Proposed Policy Statement for consideration by District Personnel															
Committee	2	8					6			16	\$ 1,564.00	\$400.00		\$	2,000.00
Present Policy Statement for Consideration and Adoption to the District															
Board of Directors	2	2							2	6	\$ 598.00			\$	600.00
Totals	4	30	0	0	0	0	14	0	6	54	\$ 5,290.00	\$400.00	\$ -	\$	5,700.00
										•		=			

ID	0	Task Mode	Task Name	Duration	Start	Finish	3rd Quarte 4th Quarte 1st Quarte 2nd Quarte 3rd Jul AugSepOctNovDecJan FebMarAprMayJun Jul
1		*	Identify District's current position among comparable Bay Area wastewater agencies	10 days	Mon 8/15/11	Fri 8/26/11	
2		3	Identify costs / benefits associated with improving or losing position among comparable Bay Area agencies	15 days	Mon 8/29/11	Fri 9/16/11	
3		3	Prepare Proposed Policy Statement for consideration by District Personnel Committee	30 days	Mon 9/19/11	Fri 10/28/11	
4		3	Personnel Committee	0 days	Fri 10/28/11	Fri 10/28/11	10/28
5		3	Present Policy Statement for Consideration and Adoption to the District Board of Directors	10 days	Mon 10/31/11	Fri 11/11/11	
6		3	Board Meeting	0 days	Fri 11/11/11	Fri 11/11/11	11/11



STRATEGIC ELEMENT 5.0 ADMINISTRATIVE MANAGEMENT

FY 2011-2012 Strategic Plan - Goal 5.1 Develop and Implement Management Tools to Track District-wide Activities

Purpose:

While the District is relatively small in service area, staff members are tasked with managing the same issues as wastewater agencies that are many times the size of MVSD. In addition, due to MVSD's environmental education program, marsh management activities, and small staff size, a small number of people must track and manage a large number of activities, budgets and deadlines. The District has already invested in a number of management tools designed specifically for the wastewater industry or for general project management. These include the District's Geographic Information System, the Computerized Maintenance Management System, the Water Information Management System, ManagePro, and Microsoft Project. This Goal involves identifying the District's information management needs, making better use of existing management systems and tools, as well as identifying, acquiring, and implementing new and improved management tools.

Action:

Planned actions for Fiscal Year 2011-2012 include performing a needs analysis, identification of available management tools to address the needs, and implementing identified tools to improve data collection, reporting, planning and project/cost tracking.

Deliverable:

The deliverable for Fiscal Year 2011-2012 will be a series of presentations to the Board of Directors of the various management tools used by the District, the reasons for their use, and the District benefits from the use of these management tools.

Description of Planned Activities	Completion Date	Budget
Perform District-wide Management and Information	Nov 2011	\$2,800
Management Needs Analysis		
Document District's Existing Management and	Nov 2011	\$1,000
Information Management Tools		
Correlate Identified Needs with Existing Tools	Dec 2011	\$2,400
Evaluate Use of Existing Tools and Systems and Identify	June 2012	\$2,500
Potential Improvements		
Implement Improvements (May Require Additional	June 2012	\$2,400
Training, Outside Support, or other activities)		
Schedule and Make Board Presentations (4	Mar 2012	\$2,700
Presentations)	thru Jun 2012	
Total Budget Staff Costs		\$13,800
Total Budget Consultant Costs		\$0 ^a
Total Budget		\$13,800

^a Assumes no additional training or outside support is required.

Strategic Plan Goal 5.1 Develop and Implement Management Tools to Track District-wide Activities Anticipated Level of Effort

					ИVSD	Staff						MVSD				
Task	MDR	NBA	KDC	LC	MR	DR	SR			Total Staff		Board of				
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	Total Staff \$	Directors	Consultant	Total Budget	Total	Budget
Peform District-wide Management and Information Management Needs																
Analysis	4	8	4	4	4	4	4			32	\$ 2,848.00			\$ 2,848.00	\$ 2	2,800.00
Document District's Existing Management and Information Management																
Tools		4				4	4			12	\$ 1,028.00			\$ 1,028.00	\$ 1	1,000.00
Coorelate Identified Needs with Existing Tools		8	4	4	4	4	4			28	\$ 2,388.00			\$ 2,388.00	\$ 2	2,400.00
Evaluate Use of Existing Tools and Systems and Identify Potential																
Improvements	2	8	2	4	4	4	4			28	\$ 2,466.00			\$ 2,466.00	\$ 2	2,500.00
Implement Improvements (May Require Additional Training, Outside																
Support, or other activities)	4	4	4	4	4	4	4			28	\$ 2,388.00			\$ 2,388.00	\$ 2	2,400.00
Schedule and Make Board Presentations (4 Presentations)	4	8	2	2	2	2	2		8	30	\$ 2,666.00			\$ 2,666.00	\$ 2	2,700.00
Totals	14	40	16	18	18	22	22	0	8	158	\$ 13,784.00	\$ -	\$ -	\$ 13,784.00	\$ 13	3,800.00

D	_	Task	Task Nam	e	Duration	Start	Finish		Quarter			uarter			uarter			Quarte		3rd
	0	Mode	_					Jul	Aug	Sep	Oct	Nov [Dec .	Jan	Feb N	/lar	Apr	May	Jun	Jul
1		*	Manager	District-wide ment and ion Management nalysis	45 days	Thu 9/1/11	Wed 11/2/11				_									
2		3	Existing I	nt District's Management and ion Management	15 days	Thu 11/3/11	Wed 11/23/11													
3		4		e Identified Needs ting Tools	15 days	Thu 11/24/11	Wed 12/14/11													
4		3		d Systems and Potential	135 days	Thu 12/15/11	Wed 6/20/12													
5			(May Red Training,	nt Improvements quire Additional Outside Support, activities)	90 days	Thu 2/16/12	Wed 6/20/12													
6		3	Schedule Presenta	and Make Board	90 days	Thu 2/16/12	Wed 6/20/12								—	_	_			
				Task		E	xternal Milestone		♦			Ma	ınual :	Sumr	mary R	ollup) <u> </u>			
				Split		lr	nactive Task					□ Ma	nual :	Sumr	mary					
roiect	: Goal	5.1 Devel	op and Imp	Milestone	•	Ir	nactive Milestone		\Diamond			Sta	rt-onl	ly						
	hu 7/1			Summary	-	Ir	nactive Summary					Fini	ish-or	nly			_			
-				D : 16		N	1anual Task					Dea	adline	غ			•			
-				Project Summary	•															
-				External Tasks	_		uration-only					Pro	gress	;						

FY 2011-2012 Strategic Plan - Goal 5.2 Update District-wide Policies and Procedures

Purpose:

The District's existing policies are maintained in a variety of locations and documents. Several policies potentially overlap or even contradict each other. Additional policies are required to address changing workplace conditions and requirements as well as District specific work practices and expectations. This Goal involves updating the District's Policies and Procedures to ensure compliance with statutory requirements, eliminate duplicative polices, and clarify the District's policy intent.

Action:

Planned actions for Fiscal Year 2011-2012 include prioritizing and updating key personnel policies and procedures for consideration by the Board of Directors. A total of 96 policies are planned for review in FY 2011-2012. (An additional 100 policies are planned for review in FY 2012-2013).

Deliverable:

The deliverable for Fiscal Year 2011-2012 will be a DRAFT Personnel Policies and Procedures Document presented to the Board of Directors for Consideration and Approval.

Description of Planned Activities	Completion	Budget
	Date	
Develop Proposed MVSD Policy Table of Contents &	June 2011	\$300
Priority Listing of Policies		
Meet with MVSD Personnel Committee for Approval of	June 2011	
Priority Listing and Proposed Work Plan		\$700
Follow Detailed Work Plan as revised by Personnel	April 2012	\$52,300
Committee and complete development and/or revision of		
policies complete with Legal Review by Counsel (96		\$21,000°
policies in FY 2011-2012 and 196 policies in FY 2012-		
2013) (Budget includes 4 quarterly Personnel Committee		
Meetings)		
Present DRAFT Policies and Procedures to Personnel	June 2012	\$800
Committee		
Present DRAFT Policies for consideration by Board of	June 2012	
Directors		\$500
Total Budget Staff Costs		\$54,600
Total Budget Consultant Costs		\$21,000
Total Budget		\$75,600

^a Legal review of 196 staff prepared revised policies

Strategic Plan Goal 5.2 Update District Policies and Procedures Anticipated Level of Effort

			7 11 11101	pated Level of L												
					//VSD					_		MVSD				
Task	MDR	NBA	KDC	LC	MR	DR	SR			Total Staff		Board of				
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	Total Staff \$	Directors	Consultant	Total Budget	Tota	al Budget
Develop Proposed MVSD Policy Table of Contents & Priority Listing of																
Policies	0	3								3	\$ 345.00			\$ 345.00	\$	300.00
Meet with MVSD Personnel Committee for Approval of Priority Listing																
and Proposed Work Plan	1	2								3	\$ 345.00	\$ 400.00		\$ 745.00	\$	700.00
Develop and / or revise policies at average rate of 10 policies per month	12	200					88		200	500	\$ 44,252.00			\$ 44,252.00	\$ 4	14,300.00
Obtain legal review of proposed policies at average rate of 10 policies per																
month										0	\$ -		\$ 21,000.00	\$ 21,000.00	\$ 2	21,000.00
Meet with Personnel Committee Quarterly to review progress	8	16							4	28	\$ 3,036.00	\$ 1,600.00		\$ 4,636.00	\$	4,600.00
Prepare Draft MVSD Policies and Procedures Document	2	8					16		16	42	\$ 3,358.00			\$ 3,358.00	\$	3,400.00
Present Draft to MVSD Personnel Committee	1	2							1	4	\$ 414.00	\$ 400.00		\$ 814.00	\$	800.00
Present DRAFT to MVSD for Consideration and Approval	1	2					1		1	5	\$ 483.00			\$ 483.00	\$	500.00
Totals	25	233	0	0	0	0	105	0	222	585	\$ 52,233.00	\$ 2,400.00	\$ 21,000.00	\$ 75,633.00	\$ 7	5,600.00

D	0	Task Mode	Task Nam	ne		Duration	Start	Finish	Predecessors		th Quarte 1st Quarte 2nd Quart
1		*		Proposed MVSD Policy T rity Listing of Policies	able of Contents	4 days	Mon 6/13/11	Thu 6/16/11		:IC	
2		A ²	Meet wit	th District Personnel Con	nmittee	0 days	Tue 6/21/11	Tue 6/21/11		6/21	
3		*		and /or revise policies a es per month	t average rate of	217 days	Fri 7/1/11	Mon 4/30/12	2		
4		*		egal review of proposed O policies per month	policies at average	217 days	Fri 7/1/11	Mon 4/30/12	2,3SS	E	-
5		A ²	Meet wit	th District Personnel Con	nmittee	0 days	Tue 9/27/11	Tue 9/27/11		•	9/27
6		7 th	Meet wit	th District Personnel Con	nmittee	0 days	Tue 1/10/12	Tue 1/10/12			♦ 1/10
7		*	Present of Strategy	completed policies to Bo Session	ard at Annual	0 days	Sat 2/18/12	Sat 2/18/12			
8		7F	Meet wit	th District Personnel Con	nmittee	0 days	Tue 3/27/12	Tue 3/27/12			→ 3/27
9		A.	meet wit	th District Personnel Con	nmittee	0 days	Tue 5/29/12	Tue 5/29/12			♦ 5
10		3	Prepare Docume	DRAFT MVSD Policies an nt	d Procedures	11 days	Tue 5/1/12	Tue 5/15/12	3,4		
11		A ²	Present I	DRAFT to MVSD Personn	el Committee	0 days	Tue 6/5/12	Tue 6/5/12	10FS+14 days		\
12		*		DRAFT to MVSD Board o	f Directors for	0 days	Thu 6/14/12	Thu 6/14/12	11		
				Task		External Mi	lestone •		Manual Summar	ry Rollup	
				Split		Inactive Tas	ik \Box		Manual Summar	ry 🔻	
Proiec	t: Goal	5.2 Updat	e District P	Milestone	*	Inactive Mi	estone \diamond		Start-only	Г	
	Thu 7/2			Summary	$\hspace{1cm} \longrightarrow \hspace{1cm}$	Inactive Sur	mmary $ abla$		Finish-only	3	
				Project Summary	$\overline{}$	Manual Tas	k 🗀		Deadline		
				External Tasks		Duration-or	nly	#	Progress		
							Page 1				

STRATEGIC ELEMENT 6.0 FINANCIAL MANAGEMENT

FY 2011-2012 Strategic Plan – Goal 6.1 Develop and Implement Comprehensive Financial Plan

Purpose:

The District, like most public agencies in California, is constantly challenged by increased demands on flat or even decreasing resources. Additionally, the District service area has matured such that revenues from new connections are expected to continue to decrease into the future. Developing a comprehensive financial plan will help to mitigate the District's limited financial resources that are available to continue fund future capital and rehabilitation projects. This goal involves identifying the District's total financial need including operations and maintenance, repair and replacement (rehabilitation), and long-range capital, as well as, identifying necessary and desired reserves for both capital and operations and maintenance.

Action:

Planned actions for Fiscal Year 2011-2012 include identifying financial need and resources. The effort will include identifying the District's tolerance for financial risk and indebtedness.

Deliverable:

The deliverable for Fiscal Year 2011-2012 will be a DRAFT District Comprehensive Financial Plan for consideration and approval by the District Board of Directors...

Description of Planned Activities	Completion	Budget
	Date	
Identify and evaluate long-range capital financial needs	Sep 2011	\$1,600
Identify and evaluate long-range facilities rehabilitation	Sep 2011	\$1,700
needs		
Identify and evaluate projected long-range operations	Nov 2011	\$3,500
and maintenance financial need		
Identify and evaluate potential for increasing revenues	Jan 2012	\$2,500
Evaluate cost/benefit of potential new sources of revenue	Mar 2012	\$1,600
Identify additional District business activities, costs, and	Sep 2011	\$2,600
revenues		
Identify/evaluate District's debt and risk tolerance wrt to	May 2012	\$2,000
finances		
Prepare comprehensive financial plan	June 2012	\$1,800
Identify scope of work for future financial consultant	Aug 2012	\$3,400
Total Budget Staff Costs		\$15,700
Total Budget Consultant Costs ^a		\$5,000
Total Budget		\$20,700

^aEstimated budget for District Engineer

Strategic Plan Goal 6.1 Develop and Implement Comprehensive Financial Plan Anticipated Level of Effort

				N	IVSD	Staff						MVSD				
Task	MDR	NBA	KDC	LC	MR	DR	SR			Total Staff		Board of				
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	Total Staff \$	Directors	Consultant	Total Budget	Tota	al Budget
Identify and Evaluate long-range capital financial needs		8					2			10	\$ 1,058.00		\$ 500.00	\$ 1,558.00	\$	1,600.00
Identify and Evaluate long-range facilities rehabilitation financial needs		4				8	2	:		14	\$ 1,182.00		\$ 500.00	\$ 1,682.00	\$	1,700.00
Identify and Evaluate long-range operational and maintenance financial needs																
	4	4	4	4	8	8	4			36	\$ 2,972.00		\$ 500.00	\$ 3,472.00	\$	3,500.00
Identify and Evaluate potential for increasing revenues	8	8					2			18	\$ 1,978.00		\$ 500.00	\$ 2,478.00	\$	2,500.00
Evaluate Cost/Benefit of developing potential new sources of revenue		8					2	2		10	\$ 1,058.00		\$ 500.00	\$ 1,558.00	\$	1,600.00
Identify additional District business activities, costs, and revenues	4	8	2	2	2	2	2	2		22	\$ 2,114.00		\$ 500.00	\$ 2,614.00	\$	2,600.00
Identify and evaluate District's debt tolerance and risk tolerance	4	8					2	2		14	\$ 1,518.00		\$ 500.00	\$ 2,018.00	\$	2,000.00
Prepare comprehensive financial plan (Staff prepared draft)	2	4					2	:		8	\$ 828.00		\$ 1,000.00	\$ 1,828.00	\$	1,800.00
Identify scope of work for future financial consultant	8	16					2			26	\$ 2,898.00		\$ 500.00	\$ 3,398.00	\$	3,400.00
Totals	30	68	6	6	10	18	20	0	0	158	\$ 15,606.00	\$ -	\$ 5,000.00	\$ 20,606.00	\$:	20,700.00

ID	0	Task Mode	Task Nam	ne		Duration	Start	Finish		st Quarter 2nd Quarte 3rd Qua n FebMarAprMayJun Jul Aug
1		*	Identify a	and Evaluate long-range ca	apital financial	20 days	Thu 9/1/11	Wed 9/28/11		
2		B		and Evaluate long-range fa ation financial need	cilities	20 days	Thu 9/1/11	Wed 9/28/11		
3		3		and Evaluate projected lon		40 days	Thu 9/29/11	Wed 11/23/11		
4		3	Identify revenues	and evaluate potential for s	increasing	45 days	Thu 11/24/11	Wed 1/25/12		
5		3	Evaluate revenue	cost/benefit of potenial n	ew sources of	45 days	Thu 1/26/12	Wed 3/28/12		
6		3		additional District business d revenues	activities,	20 days	Thu 9/1/11	Wed 9/28/11		
7		3		and evaluate District's deb tolerance wrt finances	t tolerance	30 days	Thu 3/29/12	Wed 5/9/12		
8		3	Prepare	comprehensive financial p	lan	30 days	Thu 5/10/12	Wed 6/20/12		
9		₽	Identify s	scope of work for future fin nt	nancial	30 days	Thu 6/21/12	Wed 8/1/12		
Project Date: T			op and Imp	Task Split Milestone Summary Project Summary External Tasks	•	Inactive	Milestone Summary Task I	\(\rightarrow\)	Manual Summary Rollup Manual Summary Start-only Finish-only Deadline Progress	C 3
				<u> </u>		Page	e 1			

FY 2011-2012 Strategic Plan - Goal 6.2 Establish Budgeting Protocols to Fund all District Activities through User Service Charges

Purpose:

The District's service area is very nearly "built out", with only minimal expected growth in number of connections projected. Without revenues from developer fees to help fund facilities improvements, the District's Capital Program will rely more heavily on the user service charge. This goal is intended to develop the necessary budgeting protocols to establish a capital component within the existing user service charge rate structure sufficient to fund the District's Five Year Capital Improvement Program.

Action:

Planned actions for Fiscal Year 2011-2012 include evaluating the Fiscal Year 2011-2012 budgeting process just completed to identify information and potential funding gaps that exist with respect to developing an ultimate reliance on user service charges to fund both O&M and Capital. This information will be used to develop improved budgeting and expense reporting protocols for use in developing the Fiscal Year 2012-2013 Budget.

Deliverable:

The deliverable for Fiscal Year 2011-2012 will be an internal evaluation of budget information and funding gaps with respect to reliance on user service charges and administrative protocols to address gaps in preparation for the 2012-2013 Budget.

Description of Planned Activities	Completion Date	Budget
Evaluate District FY 2011-2012 Budget process for	Nov 2011	\$3,700
In coordination with Goal 6.1, identify Capital funding	Dec 2011	\$1,000
gaps based in User Service Charge Revenues	Esh 2012	¢1.600
Summarize information and funding gaps in report to District Manager and District Engineer	Feb 2012	\$1,600
Develop proposed improved expense reports to improve current year budget management	Mar 2012	\$2,900
Develop protocols to be used in developing FY 2012-2013 Budget	Mar 2012	\$2,500
Prepare internal documentation of budget development protocols and budget management procedures	Apr 2012	\$1,400
Total Budget Staff Costs		\$13,100
Total Budget Consultant Costs		\$0
Total Budget		\$13,100

Strategic Plan Goal 6.2 Establish Budgeting Protocols to Fund District Activities through USC Anticipated Level of Effort

					MVSD :							MVSD				
Task	MDR	NBA	KDC	LC			SR			Total Staff		Board of				
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	Total Staff \$	Directors	Consultant	Total Budget	Total	Budget
Evaluate FY 11/12 Budget Process for Information Gaps	2	20	2	2	2 2	2	8			38	\$ 3,678.00			\$ 3,678.00	\$ 3	3,700.00
Identify Capital Funding gaps based on USC (part of Goal 6.1)		4					8			12	\$ 1,012.00			\$ 1,012.00	\$	1,000.00
Summarize Gaps in report to District Manager and District Engineer		8					8		2	18	\$ 1,610.00			\$ 1,610.00	\$	1,600.00
Develop proposed solutions for improved budget management		16					8		8	32	\$ 2,944.00			\$ 2,944.00	\$ 2	2,900.00
Develop protocols to be used in FY 2012-13 budget preparation		16					8		2	26	\$ 2,530.00			\$ 2,530.00	\$ 2	2,500.00
Prepare internal documentation of protocols and budget management																
procedures	2	4					8		2	16	\$ 1,380.00			\$ 1,380.00	\$.	1,400.00
Totals	4	68	2		2 2	2	48	0	14	142	\$ 13,154.00	\$ -	\$ -	\$ 13,154.00	\$ 13	3,100.00

ID	_	Task	Task Nam	e	Duration	Start	Finish	Predecessors	3rd Quarter 4th Quarter 1st	
	0	Mode							Jul Aug Sep Oct Nov Dec Jan	Feb Mar Apr May Jun Jul
1			2011-201	District FY .2 Budget process nation gaps	30 days	Mon 10/3/11	Fri 11/11/11			
2		-	6.1 ident	nation with Goal ify Capital funding ed on USC		Mon 11/14/11	Fri 12/23/11	1		
3		B	and fund	ing gaps in report t Manager and	45 days	Mon 12/26/11	Fri 2/24/12	2		
4		3	improved to improv	proposed d expense reports ve current year nanagement	20 days	Mon 2/27/12	Fri 3/23/12	3		
5		3	used in d	protocols to be eveloping the FY 13 Budget	20 days	Mon 2/27/12	Fri 3/23/12	3		
6		P ₽	Prepare i documer developn	nternal station of budget nent protocols get management	10 days	Mon 3/26/12	Fri 4/6/12	5		*
				Task		Ex	ternal Mileston	e 🔷	Manual Summary Ro	ollup
				Split	111111	In	active Task		Manual Summary	
-			olish Budge	Milestone	♦	In	active Milestone	\$	Start-only	C
Date:	Thu 7/:	14/11		Summary	_	- In	active Summary		Finish-only	3
				Project Summary		M	anual Task		Deadline	•
				External Tasks		Di	uration-only		Progress	
			<u>'</u>			P	age 1			

FY 2011-2012 Strategic Plan - Goal 6.3 Develop and Implement Revenue Teams to Identify, Explore, and Recommend New Revenue Sources

Purpose:

In preparing this Strategic Plan, the District identified a number of opportunities to develop new revenue streams. These opportunities include improved lease agreements with Clear Channel Outdoors (billboard), increased gas production (from grease receiving as well as operational changes), sale of reclaimed water, marketing biosolids, wind and solar power generation. This goal involves evaluating these opportunities and pursuing those found to have the greatest merit.

Action:

Planned actions for Fiscal Year 2011-2012 include assigning staff and pursuing negotiations with Clear Channel Outdoors to enhance revenues from the billboard lease(s), pursuing operational changes to increase digester gas production to use micro-turbine to shave peak energy demand, and to research potential for marketable uses of District biosolids. FY 2012-2013).

Deliverable:

The deliverable for Fiscal Year 2011-2012 will be a report to the Board of Directors identifying the status of each pursuit, and potentially, agreements and or other documentation of successful revenue generation for consideration by the Board of Directors.

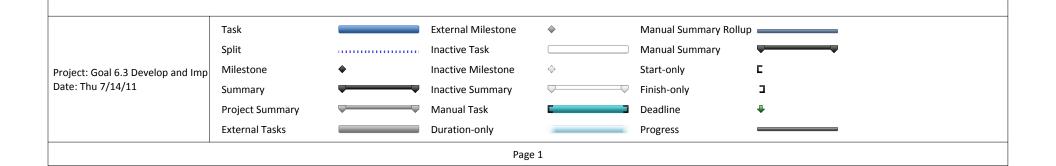
Description of Planned Activities	Completion	Budget
	Date	
Assign District Staff member(s) as lead for each pursuit.	Completed	\$200
Negotiate with Clear Channel Outdoors for a LED	Nov 2011	\$4,600
billboard and enhanced lease revenue.		
Implement operational treatment plant and digester	Dec 2011	\$5,200
operational changes to increase gas production during		
peak energy demand periods and operation of micro-		
turbine to shave peak power usage.		
Investigate multiple marketable biosolids products	Apr 2012	\$4,600
(composting, pelletizing, etc.) for potential to enhance		
revenues		
Prepare documents as necessary to implement new	May 2012	\$4,000
revenues		
Report to Board of Directors	June 2012	\$1,400
Total Budget Staff Costs		\$20,000
Total Budget Consultant Costs		\$0
Total Budget		\$20,000

Strategic Plan Goal 6.3

Develop and Implement Revenue Teams to Identify, Exlpore, and Recommend New Revenue Source
Anticipated Level of Effort

-			7 11 1110	pated Level of t								MVSD				
	MVSD Staff															
Task	MDR	NBA	KDC	LC	MR	DR	SR			Total Staff		Board of				
_	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	Total Staff \$	Directors	Consultant	Total Budget	Tota	al Budge
Assign District Staff member(s) as lead for each pursuit.	2									2	\$ 230.00			\$ 230.00	\$	200.00
Negotiate with Clear Channel Outdoors for a LED billboard and enhanced																
lease revenue.	20	20								40	\$ 4,600.00			\$ 4,600.00	\$	4,600.00
Implement operational treatment plant and digester operational changes to																
increase gas production during peak energy demand periods and operation																
of micro-turbine to shave peak power usage.	20				40					60	\$ 5,220.00			\$ 5,220.00	\$	5,200.00
Investigate multiple marketable biosolids products (composting, pelletizing,																
etc.) for potential to enhance revenues	10	30								40	\$ 4,600.00			\$ 4,600.00	\$	4,600.00
Prepared documents as necessary to implement new revenues	6	16			20					42	\$ 3,990.00			\$ 3,990.00	\$	4,000.00
Report to Board of Directors	6	6								12	\$ 1,380.00			\$ 1,380.00	\$	1,400.00
Totals	64	72		0	60	0	0	0	0	196	\$ 20.020.00	s -	s -	\$ 20.020.00	\$ 2	20.000.00

D	0	Task Mode	Task Name	Duration	Start	Finish	Predecessors	3rd Quarte 4th Quarte 1st Quarter 2nd Quarter Jul AugSep Oct NovDec Jan FebMar AprMay Jun
1		A .	Assign District Staff member(s) as lead for each pursuit.	0 days	Fri 7/1/11	Fri 7/1/11		7/1
2		3	Negotiate with Clear Channel Outdoors for a LED billboard and enhanced lease revenue.	90 days	Fri 7/1/11	Thu 11/3/11	1	
3		pů	Implement operational treatment plant and digester operational changes to increase gas production during peak energy demand periods and operation of micro-turbine to shave peak power usage.	120 days	Fri 7/1/11	Thu 12/15/11	1	
4		B	Investigate multiple marketable biosolids products (composting, pelletizing, etc.) for potential to enhance revenues	120 days	Fri 11/4/11	Thu 4/19/12	2	
5		3	Prepared documents as necessary to implement new revenues	150 days	Fri 11/4/11	Thu 5/31/12	2	
6		*	Report to Board of Directors	0 days	Thu 6/14/12	Thu 6/14/12	5	-



FY 2011-2012 Strategic Plan - Goal 7.1 **Update Marsh Management Plans for McNabney and Moorhen Marshes**

Purpose:

The District has completed studies necessary to identify facilities management needs for the collection system and treatment plant. This goal will identify the facilities management needs for the District's marsh systems. Completion of this goal will provide the information necessary to inform the District's budgeting process to ensure sufficient capital and operational funds are available to perform the District's marsh management activities.

Action:

Planned actions for Fiscal Year 2011-2012 include completing the planned update of Moorhen Marsh Management Plan and working with the planning sub-committee of the Peyton Slough Wetlands Advisory Committee (PSWAC) to update the management plan for McNabney Marsh.

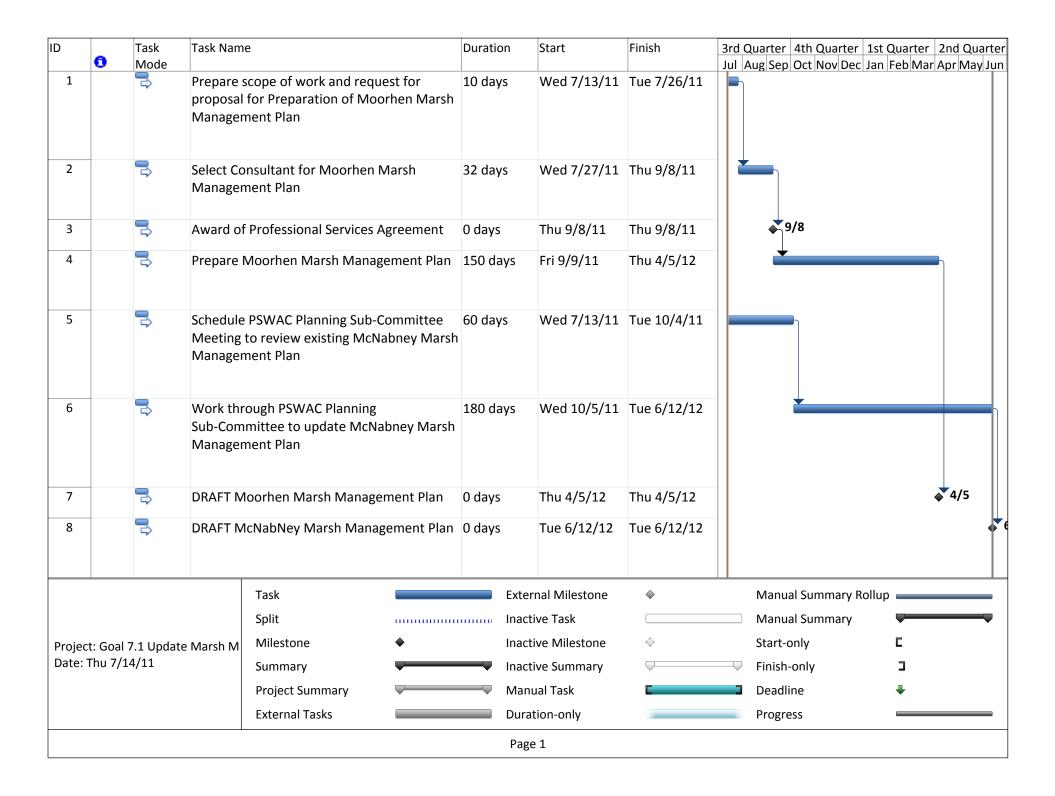
Deliverable: The deliverable for Fiscal Year 2011-2012 will be DRAFT Management Plans for Moorhen and McNabney Marshes.

Description of Planned Activities	Completion Date	Budget
Prepare Scope of Work and RFP for Preparation of	July 2011	\$1,600
Moorhen Marsh Management Plan		
Select Consultant for Moorhen Marsh Management Plan	Sep 2011	\$2,100
Award of Professional Services Agreement	Sep 2011	\$1,600
Prepare Moorhen Marsh Management Plan	Apr 2012	\$14,000
Schedule PSWAC Planning Sub-Committee Re:	Oct 2011	\$1,100
McNabney Marsh Management Plan		
Work through PSWAC to updated McNabney Marsh	June 2012	\$4,200
Management Plan		
DRAFT Moorhen Marsh Management Plan	Apr 2012	\$4,200
DRAFT McNabney Marsh Management Plan	June 2012	\$2,800
Total Budget Staff Costs		\$16,300
Total Budget Consultant Costs ^a		\$15,300
Total Budget		\$31,600

^a Includes Moorhen Marsh Plan consultant, Nute, and others

Strategic Plan Goal 7.1 Update Marsh Management Plan for Both McNabney and Moorhen Marshes Anticipated Level of Effort

	MVSD Staff											MVSD				
Task	MDR	NBA	KDC		MR		SR			Total Staff		Board of				
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	Total Staff \$	Directors	Consultant	Total Budget	Tota	al Budget
Develop Proposed MVSD Policy Table of Contents & Priority Listing of																
Policies	0	3								3	\$ 345.00			\$ 345.00	\$	300.00
Meet with MVSD Personnel Committee for Approval of Priority Listing																
and Proposed Work Plan	1	2								3	\$ 345.00	\$ 400.00		\$ 745.00	\$	700.00
Develop and / or revise policies at average rate of 10 policies per month	12	200					88		200	500	\$ 44,252.00			\$ 44,252.00	\$ 4	44,300.00
Obtain legal review of proposed policies at average rate of 10 policies per																
month										0	\$ -		\$ 21,000.00	\$ 21,000.00	\$ 2	21,000.00
Meet with Personnel Committee Quarterly to review progress	8	16							4	28	\$ 3,036.00	\$1,600.00		\$ 4,636.00	\$	4,600.00
Prepare Draft MVSD Policies and Procedures Document	2	8					16		16	42	\$ 3,358.00			\$ 3,358.00	\$	3,400.00
Present Draft to MVSD Personnel Committee	1	2							1	4	\$ 414.00	\$ 400.00		\$ 814.00	\$	800.00
Present DRAFT to MVSD for Consideration and Approval	1	2					1		1	5	\$ 483.00			\$ 483.00	\$	500.00
Totals	25	233	0	0	0	0	105	0	222	585	\$ 52,233.00	\$ 2,400.00	\$ 21,000.00	\$ 75,633.00	\$ 7	75,600.00



FY 2011-2012 Strategic Plan - Goal 7.2 Evaluate Feasibility of Marketing McNabney Marsh as Wetlands / Tidal Marsh Mitigation Bank

Purpose:

McNabney Marsh is a recognized asset in Contra Costa County and the District's management of the marsh has yielded a reputation for environmental stewardship. Based on the District's reputation and quality of habitat in McNabney Marsh, there may be an opportunity to market and manage McNabney as a registered mitigation bank to generate additional revenues to fund enhancements in McNabney. This could also provide additional financial resources to the UPRR Bridge Replacement Project.

Action:

Planned actions for Fiscal Year 2011-2012 include researching the legal and procedural requirements for establishing a registered environmental mitigation bank under US Fish and Wildlife Service the CA Department of Fish and Game.

Deliverable:

The deliverable for Fiscal Year 2011-2012 will be a report on mitigation banking and the feasibility of establishing McNabney Marsh as an environmental mitigation bank.

Description of Planned Activities	Completion Date	Budget
Collect Federal and State Statutes and Guidance related to Mitigation	Oct 2011	\$3,400
Banks		
Develop understanding of mitigation banking establishment and on-	Feb 2012	\$4,600
going requirements and liabilities		
Evaluate Cost / Benefit to District rate-payers associated with	May 2012	\$3,400
establishment of a mitigation bank		
Prepare report on Mitigation Banking and Feasibility of McNabney	June 2012	\$4,600
Marsh		
Total Budget Staff Costs		\$16,000
Total Budget Consultant Costs		\$0
Total Budget		\$16,000

Strategic Plan Goal 7.2 Evaluate Feasibility of Mitigation Banking - McNabney Marsh Anticipated Level of Effort

-			7 11 11 10 1	patea Eevel ei												
	MVSD Staff						MVSD		·							
Task	MDR	NBA	KDC		MR					Total Staff		Board of				
	Manager	Manager	Lab & Marsh	Lab & Marsh	Ops	Ops	Admin	OPS	ADMIN	hours	Total Staff \$	Directors	Consultant	Total Budget	Tot	al Budget
Collect Federal and State Statutes and Guidance related to Mitigation Banks																
		24	8							32	\$ 3,368.00			\$ 3,368.00	\$	3,400.00
Develop understanding of mitigation banking establishment and on-going																
requirements and liabilities		24	24							48	\$ 4,584.00			\$ 4,584.00	\$	4,600.00
Evaluate Cost / Benefit to District rate-payers associated with establishment																
of a mitigation bank		24	8							32	\$ 3,368.00			\$ 3,368.00	\$	3,400.00
Prepare report on Mitigation Banking and Feasibility of McNabney Marsh																
	2	20	20						8	50	\$ 4,602.00			\$ 4,602.00	\$	4,600.00
Totals	2	92	60	0) 0	0	0	0	8	162	\$ 15,922.00	\$ -	\$ -	\$ 15,922.00	\$	16,000.00

D	0	Task Mode	Task Name	Duration	Start	Finish	Predecessors	3rd Quarter 4th Quarter 1st Quarter 2nd Quarter 3rd Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul
1		₽	Collect Federal and State Statutes and Guidance related to Mitigation Banks	60 days	Wed 7/13/11	Tue 10/4/11		
2		P	Develop understanding of mitigation banking establishment and on-going requirements and liabilities	90 days	Wed 10/5/11	Tue 2/7/12	1	
3		P	Evaluate Cost / Benefit to District rate-payers associated with establishment of a mitigation bank	60 days	Wed 2/8/12	Tue 5/1/12	2	
4		₽	Prepare report on Mitigation Banking and Feasibility of McNabney Marsh	30 days	Wed 5/2/12	Tue 6/12/12	3	

